

Job Description – Senior Corporate Attorney

modCounsel is a better model for growth companies to engage legal services. Our mission is to bring the capability of an enterprise legal function to fast scaling teams. From contract review, to corporate and regulatory, and transformational projects with legal operations, modCounsel delivers impact to its clients from day one. We are a minority owned and operated company seeking talent who shares our commitment to creating a healthier work environment for everyone.

Our Ideal Candidate

Your professional brand is to help companies achieve both their compliance and business objectives. While your passion is rooted in compliance, you live for projects with growing companies on novel issues at the intersection of legislative trends and market dynamics. You welcome the challenge of building a corporate, compliance and regulatory matters function at lightning speed with the measured effectiveness of a scaled operation. Your expertise in the areas of corporate governance, strategic transactions, and shareholder management will demonstrate direct value to our clients. Your emotional intelligence helps you navigate challenges quickly as you demonstrate client value in each interaction. Your clients remain confident with cautioned pragmatism through your counseling on corporate business and legal issues. You make complex law relevant and approachable to all audiences who now see corporate law as just another piece of the puzzle in scaling their business.

How You Will Make Your Impact

- Deep knowledge and understanding of all aspects of global corporate and regulatory compliance for clients in matters of corporate governance, regulatory compliance and strategic transactions
- Monitor and develop client guidance in corporate compliance trends
- History of developing strategic relationships with a variety of business units to operationalize and sustain corporate programs
- Develop working relationships with relevant members of the corporate law community, regulators, and industry groups
- Participate in the development of thought leadership, tools, and templates for consumption by the broader legal community

- Work with a global team of internal and external legal professionals to support relevant client needs
- Support internal programs, initiatives and technology necessary to meet firm objectives

Attributes of Success in this Role

- Service minded advisor who approaches their practice with both confidence and empathy
- Skilled at designing and building compliance programs from scratch or remediating current programs
- Well-networked and respected as an industry leader
- Ability to leverage network and connections to grow modCounsel's client base
- Excellent time management, analysis, and counseling skills
- Take initiative to drive value for clients using resources across the entire firm or with external partnerships with minimal supervision
- Design solutions around what will deliver the highest client value at a fair price
- Your team and your clients cite you as a model representative of our company values

Minimum Requirements

- Minimum 8 years of advising legal departments and growth business of all sizes and industries in corporate law, regulatory compliance and strategic transactions
- J.D. with active bar membership in any U.S. jurisdiction with a preference for CA, NY or DC
- Exceptional ability to develop trusted relationships with clients, partners and prospects
- Experience working on global teams across North America, Europe and Asia
- Strong interpersonal skills, team-oriented attitude, and superior attention to detail
- Technology-savvy skills proficient in both Google and Microsoft applications

Location: US-based

Reports to: Executive Managing Director

Compensation: \$200,000-\$240,000 annual salary with annual bonus and long-term incentive targets

Benefits: Medical, Dental, Vision, 401(k)